**Concession and Leasing of 22 Grain Storage Facilities (Silos) Nationwide**

In October 2014, Expression of Interest (EOI) was advertised for the concession exercise and evaluations were carried out leading to a shortlist of 28 investors who were issued with Request for Proposals (RFP). The Federal Ministry of Agriculture and Rural Development (FMARD) proceeded to procure concessionaires in January 2016.

In line with the FGN’s agricultural reform agenda and its strategic vision of firmly establishing PPPs as a viable option for the operations and management of infrastructure assets across the nation, the Infrastructure Concession Regulatory Commission (ICRC) examined the processes that led to the procurement of concessionaires and gave the necessary guidance in the spirit of engendering successful and credible PPP transactions in Nigeria. An Outline Business Case Certificate of Compliance was granted on August 2nd, 2016.

* Transaction Advisers = **Lions Head Group Partners (LHGP)**
* EOI – October 2014
* Bid Documents issued March 28, 2017
* RFP Evaluation – 18th – 25th July, 2017
* Project feasibility study approved – July 26th, 2017
* OBC Compliance Certificate issued – August 2nd, 2017
* Financial Bid Opening – 12th – 13th September, 2017
* Submission of Financial bid report – 22nd September, 2017
* Commencement of Negotiations – 30th October, 2017
* Conclusion of initial Negotiations – 15th November, 2017

|  |  |  |  |
| --- | --- | --- | --- |
| **S/N** | **SILO LOCATION** | **BIDDER NAME** | **RESULT** |
| 1 | ADO-EKITI | Agro Universal Consortium | Preferred Bidder |
| 2 | AKURE | Agro Universal Consortium | Preferred Bidder |
| 3 | BAUCHI | Agro Universal Consortium | Preferred Bidder |
| 4 | BULUSA | Matrixville | Preferred Bidder |
| Agro Universal Consortium | Reserved Bidder |
| 5 | Ezillo | Ebony Agro Industry Limited | Preferred Bidder |
| Agro Universal Consortium | Reserved Bidder |
| 6 | Gaya | Agro Universal Consortium | Preferred Bidder |
| 7 | Gombe | Servewell Agricultural Service Limited | Preferred Bidder |
| Matrixville | Reserved Bidder |
| 8 | Ibadan | Independent Grain Handling and Storage Limited | Preferred Bidder |
| Agro Universal Consortium | Reserved Bidder |
| 9 | Igbariam | Coscharis Farms Limited | Preferred Bidder |
| 10 | Ikenne | Agro Universal Consortium | Preferred Bidder |
| 11 | Irrua | Agrotek Value Chains Agent Limited | Preferred Bidder |
| 12 | Jahum | Matrixville | Preferred Bidder |
| Reliant Agricultural Storage and Handling Limited | Reserved Bidder |
| 13 | Jos | Agro Universal Consortium | Preferred Bidder |
| 14 | Kaduna | Matrixville | Preferred Bidder |
| 15 | Kwali | Matrixville | Preferred Bidder |
| Agro Universal Consortium | Reserved Bidder |
| 16 | Lafiagi | Matrixville | Preferred Bidder |
| 17 | Makurdi | Upland Grains Production Company Limited | Preferred Bidder |
| Matrixville | Reserved Bidder |
| 18 | Minna | Niger Resources Limited | Preferred Bidder |
| Agro Universal Consortium | Reserved Bidder |
| 19 | Ogoja | Agro Universal Consortium | Preferred Bidder |
| 20 | Okigwe | Ebony Agro Industry Limited | Preferred Bidder |
| 21 | Sokoto | Agro Universal Consortium | Preferred Bidder |
| Foremost Agro Commodities Limited | Reserved Bidder |
| 22 | Uyo | Neon Farms Africa Consortium | Preferred Bidder |